



# Mark Fritz

Author and Expert on Leadership (Especially Across Distance and Cultures)

"Micromanagement comes with a speed limit...micromanage people, and team speed is your personal capacity, not theirs."

Mark Fritz is an "International", having lived and worked across the world (Singapore, Egypt, Netherlands, Italy, Japan, UK and the USA), and now lives in London. He has led international business operations and business model development across the world.

#### TOPICS:

- Leading People to Take Ownership:
   Why You Never Wash a Rental Car
- Unlock your Team's Potential...as
   Micromanagement Comes with a Speed
- Learn the Secrets to Letting Go in Ways
   You Gain Even Greater Control
- The Core Mind-sets and Habits Required in Tomorrow's Leaders
- Secrets to Successfully Leading across
   Distances and Cultures
- The Context Providers: The Key Leadership Skills that Drives the Future

### LANGUAGES:

He presents in English.

### **PUBLICATIONS:**

2013 Lead & Influence: Get More Ownership, Commitment, and Achievement from Your Team

2008 The Truth about Getting
Things Done /The Truth
About Getting More Done

Time to Get Started

#### IN DETAIL:

Your leadership success and the quality of your personal life is directly linked to how well your people own what you are asking them to achieve...and that would mean a larger bonus and more dinners at home! Mark shares the leadership habits and behaviours that enable today's business leaders to get their people to own it! Mark has been an adjunct professor at business schools throughout Europe teaching "Ownership" leadership and won the teaching excellence award every year at the IE Business School in Madrid, Spain. He is the author of the book 'Lead & Influence: Get More Ownership, Commitment, and Achievement from Your Team'.

## WHAT HE OFFERS YOU:

Mark packages the ownership theme into specific leadership insights that enable you to lead a culture of ownership in your organization...helping you to avoid micromanaging your team and gaining their top performance.

## HOW HE PRESENTS:

Mark shares the key mind-sets and habits to successfully lead your people to own it! His keynotes and master classes are packed with stories and examples that bring to life the ideas within you to take action on right away. Also, he does this without the aid of any "PowerPoint"....it becomes a conversation between you and him!