



## Humphrey Walters

**Expert on Leadership Management and the Business of Winning**

*"Take personal responsibility and be a front runner"*

For the past 30 years, Humphrey Walters has been inspiring and motivating individuals, teams and corporations in leadership and management and his concept of "The Business of Winning" much of it built on experience, sport and yacht racing.

### TOPICS:

- The Business of Winning
- Inspirational Leadership
- Team Building
- Developing Inspirational Leaders
- Achieving Goals
- Motivation

### LANGUAGES:

He presents in English

### PUBLICATIONS:

**1997** Global Challenge: Leadership Lessons from "The World's Toughest Yacht Race", HRH Prince Michael of Kent (Foreword) (co-authored with Peter Mackie, Rosie Mackie and Andrea Bacon)

### IN DETAIL:

Humphrey Walters was born in India and spent his early life in Africa and the Middle East. He was educated in England, Canada and the USA. He worked with David McClelland at the Massachusetts Institute of Technology and developed the "Achievement Motivation Programme" using his research into the motivation of teams and leaders. Humphrey is unique in that to study teamship and attitudes in a hostile environment; he spent 11 months in a force 10 gale doing the BT Global Challenge - a yacht race sailing the wrong way round the world. He is also very involved in sports and helped the World Cup winning England Rugby Team with their team development. More recently he was involved in helping JCB break the world land speed record in a car with two digger engines! He has studied both academically and practically all aspects of human nature that motivate and inspire people to succeed and win.

### WHAT HE OFFERS YOU:

Humphrey Walters illustrates inspirational and practical examples and how to apply critical lessons in your business or professional environment. Humphrey has been developing high performance teams and leaders for the last 30 years. He specialises in developing winning teams and leaders within complex and competitive environments.

### HOW HE PRESENTS:

Humphrey is a highly inspiring and motivating speaker with a wealth of experience and is an expert at getting the best out of individuals and teams alike.