



# Richard Farleigh

## Australian Business Angel & Former Dragon's Den Panelist

"The beauty of big ideas is that you often have plenty of time to get involved." Richard Farleigh

Australian multi-millionaire Richard is a full time "business angel" who has possibly invested in more new UK companies than any other British investor. With a penchant for private equity investment in young high growth technology startups, the list of companies he has invested in reads like the Who's Who of the UK tech companies.

### TOPICS:

- Investment Opportunities
- New Business Start Ups
- o The Entrepreneurial Spirit
- o Taming the Lion

### LANGUAGES:

He presents in English.

### **PUBLICATIONS:**

2005 Taming The Lion - 100 Secret Strategies For Investing

### IN DETAIL:

Now based in Monte Carlo, Richard studied economics and mathematics before managing a derivatives desk, a proprietary trading desk and a hedge fund in the 1980s and early 90s. His focus at that time was on predicting big picture trends and the effects on the currency and interest rate markets. In the mid 1990's he semi-retired and has since operated as a "business angel" backing some very exciting companies, over 50 of which have successfully floated on the market or have been acquired. Richard was one of the Dragons in the highly acclaimed series the *Dragon's Den*.

#### WHAT HE OFFERS YOU:

Richard offers audiences an in depth look at the many first principles he has used over 20 years to become one of Europe's most successful investors. These are certainly words of wisdom, as they come not from a theoretical background but from real-life experiences of Richard's highly successful career. He was figured amongst the 100 Sexiest Men Of 2008 and Richard was voted in third position in a KashFlow poll of business heroes as voted for by business owners themselves.

### HOW HE PRESENTS:

A highly inspirational speaker, Richard demonstrates his sound business principles using several examples from different business areas and speaks candidly about his success.

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