



## Nev Wilshire

Co-founder & CEO of Save Britain Money Group

*"A leading motivational speaker"*

Neville Wilshire is an award-winning and successful businessman, who is now a familiar face to millions of viewers as the star of BBC's *The Call Centre*. His book, *'Happy People Sell'*, shares his unorthodox management style including compulsory sing-a-longs, matchmaking attempts and arm wrestling bouts.

### TOPICS:

- Inspiring Sales Teams
- Entrepreneur Mind-set

### LANGUAGES:

He presents in English.

### PUBLICATIONS:

**2013** Happy People Sell

### IN DETAIL:

Nev's path to business success started in his home town of Swansea. In 1984, aged just 25, Nev established Central Heating Services and generated an impressive £100,000 turnover in the first year, soon making him a millionaire. Nev didn't foresee the deep recession of 1989 which had an immediate impact on sales. Despite battling to turn things around and just 10 years after Nev had become a millionaire, the bank put Central Heating Services into receivership. Fast forward 9 years and Nev, now armed with extensive experience of using grant schemes to fund home improvements, was ready to set up Nationwide Energy Services. Eight years on, NES is now part of Nev's group of companies called Save Britain Money.

### WHAT HE OFFERS YOU:

Nev delivers inspirational presentations which give a great insight into the attitudes, goals, persistence and choices which shaped his career. Nev's skills as a motivator are best described as unique as well as extremely effective.

### HOW HE PRESENTS:

Nev draws from his 30+ years of business experience to offer highly energising, entertaining and thought provoking talks.